



Achieving the Benefits Balance. Balancing medical care with benefits cost.

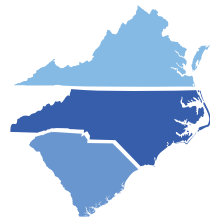
COST MANAGEMENT

WHY MEDCOST?

- Exclusively specializing in self-funded benefits
- Transparent and actionable reporting on population health outcomes
- Longstanding relationships with stop loss partners provide excellent coverage and swift reimbursement
- Cost trend substantially lower than national averages for over five years
- Benefits are easy for members to use: customer care line and online tools
- Flexibility to integrate with other vendor partners

“Companies choose MedCost because they want to save money. But they stay because of the exceptional and involved care.”

NETWORK



Regional & National Solutions

- Multi-State Primary Network
North Carolina • South Carolina • Virginia
- National Network for Primary Coverage and Travel
- Progressive Contracting Strategies
- Innovative Network Solutions

RX CLINICAL PROGRAM

Trend Management

- PBM & Care Management Integration
- On-Site Clinical Reviews
- Cost-Effective Step Therapy
- Specialty Pharmacy Review

Plan Design Solutions

- Exclusive Network
- Value-Based Formulary

SOLUTIONS MANAGEMENT

Care Management Cost Containment

- Inpatient and ER Utilization Review
- Transitional Care for Readmission Avoidance
- Care Coordination Maximizing In-Network Usage
- Clinical and Preventive Gaps in Care Reduction

Claims Administration

- Medical
- Rx
- Stop Loss
- Dental
- Vision
- Health Savings Accounts
- Health Reimbursement Accounts

Ancillary Services

- Underwriting Support
- Compliance
- Flex Spending Accounts
- COBRA
- HIPAA

Reporting & Analytics

- Year-Over-Year Trend
- Risk Stratification, Predictive Modeling & Clinical Care Gaps
- Data Sharing to Support Onsite Clinical Programs



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MEMBER CARE

OUR CARE APPROACH

Our individualized care supports the sick and the well—from providing treatment support for a complex condition to a lifestyle coach to help reset and maintain life's balance. We help you give employees what they need to be their best self.

Healthy & Well

75% Population

Supporting a full spectrum of wellness needs

- Health & Wellness Business Consultation
- Health Risk Assessment & Biometric Screenings
- Wearable Devices
- Lifestyle Coaching
- Tobacco Cessation
- Financial Health Education
- Fitness Center Network
- Telehealth
- Emotional Health
- Preventive Care Reminders

At-Risk/Rising Risk

24% Population

Hands-on nurse coaching & education

- Personal Care Management
- Transitional Care Counseling
- Maternity Programs (SmartStarts)
- Chronic Condition Disease Education
- Gaps in Care Closures
- Rx Clinical Programs
- Telehealth

Complex

1% Population

Navigating severe health conditions with members

- Case Management of Complex & Long-Term Conditions, such as oncology, transplants, renal
- Specialty Rx Management
- Advocacy & Care Coordination
- Board Certified Speciality Case Managers
- Telehealth

Acute Care

Selecting care that provides positive health & financial outcomes

- Inpatient Care Review
- Outpatient Care Review
- Pre/Post Discharge Planning
- 24/7/365 Access Telehealth Services
- Rx Clinical Program
- Behavioral Health

RX CLINICAL PROGRAM

Specialty Management

- Patient Education & Monitoring
- Adherence Assessments Throughout Therapy
- On-Call Pharmacists
- Proactive Side Effect Management
- Injection Training
- 24/7 Clinical Support

Clinical Solutions

- Drug Interaction Assessments
- Drug Therapy Adherence
- Gaps in Pharmacy Care
- Formulary Education
- Evaluating Setting for Administering Medication

NETWORK

Regional & National Solutions

- Comprehensive Access
- Pricing Transparency